

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS
PROCUREMENT DIVISION**

10 Hotel Street
Warrenton, Virginia 20186
Phone: 540.347.8730 Fax: 540.347.5753

NOTICE OF CONTRACT AWARD

DATE: January 30, 2001

COMMODITY NAME: Computers, Software, Peripherals, Consulting and Related Services

CONTRACT NUMBER: RQ00-34136016A-G

CONTRACT PERIOD: April 2000 – April 30, 2003

RENEWAL OPTIONS: (3) One year renewals

CONTRACTOR: A – Comark Government & Education Sales
B – Comp USA
C – Micron Government Computer Systems
D- Software Spectrum
E – Dell Marketing
F – IBM Corporation
G – Gateway Companies

TERMS: Net 30

DELIVERY: To Be Determined

FOB: Destination

FOR FURTHER INFORMATION CONTACT: Barbara Whitehurst, Buyer
Phone: 540.347-8730

NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL
USING DEPARTMENTS: This contract is the result of a competitive bid program and its
use must follow the FCG&PS Procurement Policy/Procedures for the purchase of the
commodity listed herein. Please see the reverse side of this notice for further
instructions regarding this contract.

By: _____
Barbara Whitehurst, Buyer
Buyer, FCG&PS Procurement

INSTRUCTIONS

1. **Orders:** All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 347-8655 or 8669.
1. The applicable contract number, vendor number, estimated total dollar amount (can be done as a “Not to exceed” estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
1. Inspection on delivery and approval of contractor’s invoice is the responsibility of the receiving using department.
1. Any complaint as to quality of goods or services, faulty or delinquent delivery, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
1. Pricing: See Attached listing by vendor for pricing and ordering details

Contractor A – Comark Government & Education Sales

VN: 637696 4433 Brookfield Corp Drive, Suite A
Chantilly, VA 20151
PH: (703) 227-2916
Fax: (703) 227-2901
Contact: Brad Johnson
Email: brjohnson@comark.com
www.comark.com

To obtain a price quote, contact the above individual and identify yourself as being part of Fauquier County Government and Public Schools participating under the US Communities contract with Fairfax County Contract #RA0034136016A. The below listed price structure should be used for price quotes:

Name/Brand of Equipment	% Off Index
3Com	5%
Acer	7%
Canon	5.5%
Compaq	7%
Epson	6%
Hewlett Packard	5.5%
IBM	6%
Kyocera	7%
Lexmark	5.5%
Okidata	6%
Panasonic	7%
Tektronix	6.7%
Toshiba	5%
Xerox	6.5%
Category	
Cables	12%
Carrying Case	10%
Computer Software	6.5%
Digital Camera	10%
Drives	8%
Graphics And Memory	5.5%
Keyboards	10%
Modems	7.5%
Monitors	8%
Networking	6%
Power Protection	8%
Printers (other than brand listed)	7%
Projectors (LCD)	10%
Scanners	8%
Speakers and Headsets	10%
Training and Manuals	10%
Video Teleconferencing	10%
Additional discounts available on large quantities	

Contractor B – CompUSA

VN: 630431 4211 Concord Pike
 Wilmington, Delaware 19803
 Ph: 703-212-6539
 Fax: 703-212-6556
 Cell phone: 703-582-3714 (emergencies only)
 Contact: Rod Francisco or Ken Nichols at:
 Ph: 800-834-7328x36435
www.compusa.com/gov/uscommunities

To obtain a price quote, contact the above individual and identify yourself as being part of Fauquier County Government and Public Schools participating under the US Communities contract with Fairfax County Contract #RA0034136016B. The below listed price structure should be used for price quotes:

NAME/BRAND OF EQUIPMENT	% DISCOUNT
GSA Schedule Items	Cost plus 3%- 13%
Non – GSA Schedule Items	Cost plus 6% - 10%
Additional discounts for orders in quantities greater than a unit of one	

Contractor C –

VN: to be assigned
 If needed

Micron Government Computer Systems

625 Stratford Suite 2000
 Meridian, ID 83642
 Ph: 800-588-4803
 Fax: 888-262-1305
 Contact: Charlie DiStefano
 Email: cdistefano@micronpc.com
www.micronpc.com/gpa

To obtain a price quote, contact the above individual and identify yourself as being part of Fauquier County Government and Public Schools participating under the US Communities contract with Fairfax County Contract #RA0034136016C. The below listed price structure should be used for price quotes:

Name/Brand of Equipment	% off Index
Micron Brand	5%
Unit Volume(per order basis)	% off index (single Purchase Order)
10 Units	5%
50 units	Up to 10%
100 units	Additional 6% (total 11%)
500 units	Additional 7% (total 12%)
1000 units	Additional 10% (total 15%)
Additional discounts on a transaction basis for quantities greater than a unit of one.	

Contractor D Software Spectrum

VN:630209 PO Box 910866
Dallas, TX 75041
Ph: 800-741-4399
Fax: 504-744-8344
Contact: Kevin Osterman
Email: uscommunities@softwarespectrum.com
www.softwarespectrum.com/uscommunities

To obtain a price quote, contact the above individual and identify yourself as being part of Fauquier County Government and Public Schools participating under the US Communities contract with Fairfax County Contract #RA0034136016D. The below listed price structure should be used for price quotes:

Global Pricing Group (GPG-1)	% Discount
Top 100 selling products	Cost plus 4%
Top 500 selling products	Cost plus 8%
Distribution Products	Cost Plus 12.5%
If a participating public agency is eligible for either GSA or CMAS pricing, and it's lower than the above, GSA or CMAS pricing will be extended.	
Additional discounts for orders greater than a unit of one.	

Contractor E - Dell Marketing

VN: 636419 One Dell Way
Round Rock, Texas 78682
Ph: 800-891-3355 x40434
Fax: 800-433-9527
Contact: Scott Storm
Email: Scott_Storm@dell.com
www.dell.com/slq/uscommunities

Name/Brand/Equipment	% Off Index
Dell Brand	7.59%
Additional discounts available for quantities greater than one unit.	

NOTE: All purchase orders sent to Dell must reference number #90079.

Contractor F- IBM Corporation

VN: 631217 999 Waterside Drive
Norfolk, VA 23510
Ph: 800-426-2255
Fax: 800-242-6329
Technical Contact: Eric Nicks 800-656-0833 x 6048
www.ibm.com/gold/uscommunities

Name/Brand Equipment	% Off Index
Personal Systems Group (PSG)	9%
RS/6000	26%
Printers	25%
Software	Level H Discount
Additional discounts available for quantities greater than one unit	

Contractor G - Gateway

VN: 635245 610 Gateway Drive
P.O. Box 2000
North Sioux City, SD 57049
Ph: 800-779-2000 x55353
Fax: 816-545-3850
Contact: Jeff Tellin
Email: Jeff_Tellin@Gateway.com
www.esource.gateway.com/uscommunities

To obtain a price quote, contact the above individual and identify yourself as being part of Fauquier County Government and Public Schools participating under the US Communities contract with Fairfax County Contract #RA0034136016G. The below listed price structure should be used for price quotes:

Name/Brand Equipment	% Off Index
E-Series Products	8%
Solo Products	8%
Server Products	8%
Profile Products	8%
GP Series Products	2%
Additional discounts available for quantities greater than one unit	

NOTE: All purchase orders sent to Gateway must reference number #RQ341360-16G.